



Office 888.627.4253
Email staff@defaziollc.com

Manufacturers Representatives Serving the Mid-Atlantic & Southeast Regions

Maryland-DC-Northern Virginia

Manufacturer	Products	Inside Sales	Freight Prepaid	Min Billing
Atkore Calconduit	EMT Conduit, EMT Colors, GRC Conduit, IMC Conduit, Aluminum Rigid Conduit. Kwik-Fit EMT, Super Kwik Couple GRC.	Dave Rowland, Michael DeFazio	Conduit stand-alone 10,000# or CoLoad 8,000# with MC Cable.	\$250
Atkore Calconduit	EMT Elbows. GRC Elbows. GRC Couplings. GRC Nipples. GRC Running Thread. GRC Yard Light Elbows.	Dave Rowland, Michael DeFazio	ECN stand-alone \$750 or CoLoad \$1,500.	\$250
Atkore Kaf-Tech	MC Cable, AC Cable, Healthcare Cable, LED Luminary Cable. Home Run Cable. Multi-Neutral Cable. Flexible Conduit. Liquidtight.	Amber Cashion, Dave Rowland, Michael DeFazio	MC Cable 3,000#. Flex & Liquidtight \$1,500. CoLoad 8,000#	\$250
Atkore Unistrut	Strut, Fittings, Accessories. PreGal, HDG, Stainless, Aluminum & Defender Finishes. Prefabricated Assemblies.	Dave Rowland, Michael DeFazio	Strut \$7,500 or 7,500 pounds. Strut Fittings \$2,500 or 2,500 pounds. CoLoad 8,000#	\$250
Atkore US Tray	Aluminum Ladder Tray. Eagle WireBasket Tray. Steel Trof Tray. Steel Ladder Tray. Fiberglass Tray. Talon Cable Cleats	Lori Vest	Ladder & Wire Basket Tray \$7,500	250
CME wire and cable A Viakable Company	Industrial Medium Voltage 5-35KV Power Cable. Bare Copper. Bare Aluminum. Primary UD. Tray Cable. Mining Cables. DLO.	Amber Cashion, Lori Vest, Sariah Mendez	All Products 5,000#	MOQ
COMMODITY CABLES, INC.	Copper Control Cable, Fire Alarm, Coax, Security, Thermostat, Speaker Cable. Cat3, Cat5E, Cat6, Cat6E. Aluminum Building Wire XHHW-2, MC Feeder, SER, SEU, MHF, URD, Service Drop.	Amber Cashion, Lori Vest, Sariah Mendez	All Products \$3,000	\$250
EPD ELECTRONIC POWER DESIGN ELECTRICAL EQUIPMENT MANUFACTURER	DFS Low Voltage Switchboards. Designed, listed and built to UL-891 standards. Voltage to 600VAC/250VDC. Ampacity to 5000 amps. Short circuit rating 50kAIC, to 200kAIC.	Amber Cashion, Lori Vest, Sariah Mendez	As Quoted	As Quoted
ePowerOn	Residential Non-Metallic Outlet Boxes. GFCI Receptables. AC Disconnects. Door Chimes. Disc Lights.	Amber Cashion, Lori Vest, Sariah Mendez	All Products \$3,000	\$250
Littelfuse	Fuses, Fuseholders, Fuse Blocks. Elevator Disconnect Switches. Fused Coordination Panels. Protection Relays & Controls. Arc-Flash Relays.	Amber Cashion, Lori Vest, Sariah Mendez	All Products \$300	\$100
orbit Orbit Industries, Inc.	Prefab Solutions. Steel Boxes, Covers, Rings. Weatherproof Boxes. Spring Steel Fasteners. Electrical Fittings. NEMA Enclosures. Wiring Devices. LED Lighting. Landscape Lighting. Ventilation Fans.	Amber Cashion, Lori Vest, Sariah Mendez	All Products \$1,250	\$100
SUPERIOR TRAY SYSTEMS INC	SuperiorBus cable bus power distribution system. Wet/Dry rating allows indoor/outdoor installation. Ampacity from 400 to 32,500A. Voltages 208V to 218KV.	Lori Vest, Michael DeFazio	As Quoted	As Quoted

Contact Information		Inside Team	Email	Phone
Team Email	staff@defaziollc.com	Amber Cashion	amber@defaziollc.com	888-360-4517
Main Phone	888-627-4253	Dave Rowland	dave@defaziollc.com	888-360-4516
MD-VA Office	2400 Old Brick Road, Suite 44, Glen Allen VA 23060	Lori Vest	lori@defaziollc.com	888-360-4531
NC-SC Office	301 McCullough Drive, Suite 400, Charlotte NC 28262	Sariah Mendez	sariah@defaziollc.com	888-360-4563

Manufacturers Representatives Serving the Mid-Atlantic & Southeast Regions



Rick DeFazio



Michael DeFazio



Anthony DeFazio



Chance Andrade



Josh Pitts



Amber Cashion



Dave Rowland



Lori Vest



Sariah Mendez



Suzie DeFazio

Outside Sales	Territory	Mobile	Email
Rick DeFazio	Maryland, Virginia, North Carolina, South Carolina	703.399.1494	rick@defaziollc.com
Anthony DeFazio	Maryland, Virginia, North Carolina, South Carolina	202.798.1791	anthony@defaziollc.com
Michael DeFazio	Virginia	703.399.5491	michael@defaziollc.com
Chance Andrade	North Carolina, South Carolina	843.353.8049	chance@defaziollc.com
Josh Pitts	North Carolina, South Carolina	704.774.9429	josh@defaziollc.com

Inside Sales/Product Managers	Direct Line	Email
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DeFazio's product managers are cross-trained on all product lines, so customers are welcome to work with one person on all product lines, or by the product lines noted on the front of this linecard.

Staff email goes to the entire inside team and the first available person will respond. > staff@defaziollc.com

Amber Cashion	Inside Sales/Product Manager	888.360.4517	amber@defaziollc.com
Dave Rowland	Inside Sales/Product Manager	888.360.4516	dave@defaziollc.com
Lori Vest	Inside Sales/Product Manager	888.360.4531	lori@defaziollc.com
Sariah Mendez	Inside Sales/Product Manager	888.360.4563	nate@defaziollc.com
Suzie DeFazio	Administration & Operations	714.397.6505	suzie@defaziollc.com